Member Profile

Business Advisory (BA) Approved Supplier List – Community Housing Futures WA

Business Name	Vital Consult Pty Ltd
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Are you registered with Supply Nation?	☐ Yes ☒ No
Are you listed on the Aboriginal Business Directory WA ?	☐ Yes ☒ No

Regions covered

☒ Statewide	☐ Great Southern	☐ Gascoyne
☐ Perth Metropolitan	☐ Wheatbelt	☐ Pilbara
☐ Peel	☐ Goldfields-Esperance	☐ Kimberley
☐ South West	☐ Mid West	

Introduction Summary

Vital Consult is a Western Australian capacity-building and business advisory practice established in 2013 and led by founder and Principal Advisor Alison Vidal. We work across four integrated service lines

- Advisory management services,
- Accounting and finance
- Digital transformation
- Delivery through a capacity-building lens rather than a report-and-leave consulting model.

Our client base is predominantly Aboriginal Community Controlled Organisations and Aboriginal Community Housing Organisations in regional and remote Western Australia, concentrated across the Goldfields-Esperance, Mid-West, Murchison and Gascoyne regions. Several engagements are ongoing embedded roles including external CFO and management services arrangements rather than discrete projects, so our advice is grounded in the day-to-day operating realities of small, remote, volunteer-governed organisations.

Our approach. We start with what the organisation already has and build the client's internal capability to maintain what we deliver; we write in plain English so a volunteer board can use the material without us in the room. Aboriginal control is treated as decision-making authority, not consultation we provide options and analysis, the board decides.

Relevant to community housing. Housing asset audits and asset registers, title and tenure verification, Strategic Asset Management Plans, lifecycle and maintenance programming, CFO and financial systems support, governance and risk frameworks, and grant development and funding submissions.

Team. Alison Vidal (Founder / Principal Advisor - business, governance, accounting and capacity building); Hami (Business Manager / IT). Diana Blacklock (Principal Consultant - grants, tenders and business development); Christine (Finance Manager); Over 50 years of collective experience.

Sector Knowledge

Vital Consult's WA community housing experience is concentrated in the Aboriginal community housing sector, working with ACHOs that own or manage small portfolios in remote and regional locations where tenure, maintenance logistics and thin local contractor markets drive most of the operational difficulty.

Goldfields Indigenous Housing Organisation Inc. (GIHO), Kalgoorlie - ACHO. Portfolio of 48 dwellings across Kalgoorlie, Coolgardie and Leonora, comprising 29 GIHO-owned or joint-venture properties, 18 Department of Communities head-leased dwellings and one Crown community lease. Vital Consult has delivered, a board member register, and grant development support. Alison Vidal holds an ongoing external CFO and advisory role with the organisation.

Burrna Yurrul Aboriginal Corporation (BYAC), Laverton - ACCO with housing portfolio. Thirteen residential freehold properties plus a Crown Reserve hostel site in one of the State's most remote towns. Vital Consult completed a title and caveats register analysis identifying Housing Authority caveats arising from a 2013 agreement, ATSIA purposes-agreement restrictions and private mortgage caveats requiring discharge verification - work that directly affects the organisation's ability to leverage or develop its portfolio.

Yulella Aboriginal Corporation, Meekatharra - ACCO. An organisation operating for over 30 years across Meekatharra, Mt Magnet, Wiluna, Cue and Pia Wadjarri. Vital Consult has provided governance and financial turnaround support, board reporting, and tender and grant submission development.

Wider ACCO portfolio. ABC Foundation Ltd, Gascoyne Community Services, Goldfields Aboriginal Community Services and Yawarda Services - covering governance, CFO services, compliance and multi-year Commonwealth and State grant programs.

Operating-environment knowledge. NRSCH tiering and the National Regulatory Code; Department of Communities head-leasing arrangements; ACHO-specific tenure complexity including Crown reserves, ATSIA purposes agreements and Housing Authority caveats; ORIC and Associations Incorporation Act obligations; and the practical capability gaps - asset data, planned maintenance, financial systems that prevent small ACHOs from moving toward registration or growth.

Important Notice: *Inclusion on the BA Approved Supplier List register does not constitute an endorsement by Shelter WA or the CHFWA Program of any listed supplier, their services, or their performance. The Panel is a due diligence register only. All Panel members are assessed against the same criteria and are considered equally eligible.*

Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance Core Focus Area	☒ Yes ☐ No	**Qualifications.** Alison Vidal - Registered Public Accountant and Member, Institute of Public Accountants (MIPA, 2025); Master of Professional Accounting, University of South Australia (2026); MBA, University of South Australia (2013); GAICD (2024). Supported by Christine Maddern, Finance Manager and Registered BAS Agent. Over 20 years of senior financial management experience. **Services.** Virtual CFO and CFO-level financial management; annual budgets, cash-flow forecasting, management accounts and monthly board financial reporting packs; statutory financial statements and coordination of external audits through to sign-off; multi-entity Xero general ledger, accounts payable and receivable, reconciliations and month- and year-end close; BAS/IAS, GST, PAYG, FBT and ATO engagement including payment plans; payroll, Single Touch Payroll, superannuation guarantee, salary packaging and modern award interpretation; Commonwealth and State grant budgeting,

		expenditure tracking and financial acquittal; internal controls, financial delegations and finance policy design. **Demonstrated.** CFO-level services to 15+ concurrent client organisations across remote and regional Australia, predominantly Aboriginal Community Controlled Organisations. Grant financial management and acquittal for NIAA, DSS, AGD and ILSC, and corporate social investment contracts with BHP and Rio Tinto. Financial turnarounds delivered: Yulella Aboriginal Corporation from $150,000 debt to $3.5M retained earnings; ABC Foundation Ltd from approximately $500,000 debt to $6M annual turnover. Current external CFO and advisory role with an Aboriginal Community Housing Organisation.
Business Planning Core Focus Area	☒ Yes ☐ No	**Qualifications.** MBA, University of South Australia; GAICD; Master of Professional Accounting. Over 20 years of executive leadership, including six years as Chief Executive Officer of a majority community-owned charitable social enterprise, which she also founded. **Services.** Strategic and business plan development with integrated financial projections; business cases and options analysis; revenue and investment modelling; organisational structure and service model review; funding diversification strategy; growth readiness preparation; board strategy facilitation; implementation planning against measurable milestones. **Demonstrated.** Prepared ABC Foundation Ltd's five-year business plan (2026–2030) with integrated financial projections. Architected the ABC Future Fund, including investment structure design, financial modelling and board-level fundraising accountability frameworks, targeting a $1M corpus by FY2028. Led the funding diversification and cost control program underpinning the Foundation's growth to $6M turnover. Rebuilt Goldfields Aboriginal Community Services following complete loss of funding, restoring service delivery and financial stability.
Asset Management Core Focus Area	☒ Yes ☐ No	**Qualifications and delivery.** Asset management, with financial due diligence, valuation and asset-holding governance input from Alison Vidal (MIPA, MPA, MBA, GAICD). **Services.** Housing asset audits and asset register construction; title, tenure and encumbrance verification against Landgate Certificates of Title; condition assessment coordination and data capture; Strategic Asset Management Plan (SAMP) development; lifecycle cost modelling and 10-year maintenance and renewal programming; portfolio performance monitoring frameworks; insurance and valuation adequacy review; asset-holding structure and governance advice; funder-ready asset documentation packages. **Demonstrated.** Full asset audit of a 48-dwelling ACHO portfolio across Kalgoorlie, Coolgardie and Leonora - 29 owned or joint-venture properties, 18 Department of Communities head-leased dwellings and one Crown community lease - verifying ownership and

		caveat status property-by-property against Landgate Certificates of Title and reconciling the portfolio to the insurance schedule. Title and caveat review of a 14-property Laverton portfolio, identifying Housing Authority caveats, ATSIA purposes-agreement restrictions and undischarged private mortgage caveats. Non-executive oversight of asset-holding arrangements at ABC Holdings Pty Ltd. Business valuations and financial due diligence for client decision-making.
Risk Management Core Focus Area	☒ Yes ☐ No	**Qualifications.** GAICD (2024); MIPA; MBA. Concurrent independent director and treasurer roles across multiple regulated entities. **Services.** Enterprise risk registers and risk management frameworks; compliance systems, internal controls and financial delegations; governance and regulatory risk under the CATSI Act, Corporations Act, ACNC, ORIC, ASIC and ATO; insurance adequacy and certificate-of-currency review; funding and contract compliance risk; regulator examination preparation and management of regulatory correspondence; business continuity planning; turnaround and financial distress planning; policy and procedure suites with staff implementation support. **Demonstrated.** Advises boards on CATSI Act, Corporations Act, ACNC and ORIC obligations and has prepared organisations for regulator examinations. Managed formal dispute resolution with Commonwealth funders on capital grant compliance and acquittal matters. Turnaround planning for organisations in financial distress across multiple ACCOs. Vital Consult maintains its own documented Integrated Management System covering HSEQ, quality, business continuity and human resources, and has built equivalent policy and procedure suites for client organisations.
Partnership Development	☒ Yes ☐ No	**Qualifications.** GAICD; MBA; over 20 years of funder, government and corporate relationship management at executive and board level. **Services.** Consortium and partnership brokerage; auspice and backbone-organisation arrangements; memoranda of understanding and partnership agreements; joint and multi-partner funding submissions; funding agreement negotiation; corporate and philanthropic social investment engagement; partnership governance and reporting structures. **Demonstrated.** Negotiated major funding agreements for ABC Foundation Ltd and managed funder relationships across government, corporate and philanthropic sectors, including social investment contracts with BHP and Rio Tinto. Co-founded and directed HAKC Enterprises Pty Ltd, which became a 100% Aboriginal-owned company servicing the oil and gas sector, with responsibility for finance, tendering and contract management. Structures auspice arrangements between lead incorporated entities and community-controlled delivery partners for multi-year Commonwealth-funded

		programs. Founded South Australia's first B Corp certified company (2014).
Internal Capability Uplift	☒ Yes ☐ No	**Qualifications.** GAICD; MIPA; MBA; Diploma of Management. Employs, supervises and mentors finance staff, client finance managers and chief executives. **Services.** Mentoring and coaching for CEOs, finance managers and administrative staff; board financial literacy support and director induction; hands-on systems implementation with side-by-side training; finance policy and procedure development with staff walk-throughs; engagement quality review; documented handover and post-engagement support. **Demonstrated.** Mentoring of client finance managers and CEOs is a standard feature of every Virtual CFO engagement. Provides board financial literacy support in treasurer roles at Yulella Aboriginal Corporation, Gascoyne Community Services Aboriginal Corporation, Goldfields Aboriginal Community Services and Embracing Our Shadows Aboriginal Corporation. Employs and supervises an in-house and offshore finance team, reviewing work and managing engagement quality. Built ABC Foundation Ltd's financial management systems, internal controls and reporting frameworks from the ground up, then transitioned the organisation from executive to independent advisory support — a deliberate capability handover rather than an ongoing dependency.
Feasibility	☒ Yes ☐ No	**Qualifications.** MIPA; Master of Professional Accounting; MBA. Financial due diligence, business valuation and investment modelling experience across a national client base. **Services.** Feasibility and options analysis for new services, social enterprises and capital projects; financial due diligence; business valuations for decision-making; revenue, cost and investment modelling; funding pathway assessment and eligibility screening; go / no-go advice with staged decision points. **Demonstrated.** Financial modelling of the ABC Future Fund hybrid flow-through structure targeting a $1M corpus by FY2028. Business valuations and financial due diligence supporting client investment and divestment decisions. Commercial viability assessment of a community horticulture social enterprise transitioning from grant-supported to trading operation, including revenue-threshold testing against funder eligibility criteria. Assessment of capital and vehicle projects against Growing Regions and Lotterywest eligibility rules, including advice that a proposed project was not fundable through the pathway being considered.
Registration Assistance	☒ Yes ☐ No	**Qualifications.** MIPA; GAICD; MBA. Extensive statutory registration and regulatory compliance experience across ACNC, ASIC, ORIC and the ATO.

		Services. Entity establishment and structuring; charitable registration; ORIC and CATSI Act registration, rule book review and amendment, member and director registers and annual reporting; ACNC and ASIC registration, lodgements and company secretarial support; Associations Incorporation Act 2015 compliance; regulator examination preparation and management of regulatory correspondence. **Demonstrated.** Established ABC Foundation Ltd from the ground up in 2016, including legal structure, charitable registration, governance framework, founding board and initial funding base. Provides company secretarial support including ASIC and ACNC lodgements, board and AGM coordination, and minutes and resolutions. Ongoing ORIC and CATSI Act compliance across multiple Aboriginal corporations, including preparation for regulator examinations.
Other	☐ Yes ☐ No	*Describe your relevant qualifications, experience and specific services you provide in this area.*

Cultural Safety

Vital Consult's practice is built around Aboriginal community-controlled organisations. The majority of our work is delivered with ACCOs and ACHOs in remote and regional Australia, and several client relationships have run for years rather than for the length of a project. Alison Vidal has held board positions within Aboriginal corporations since 2019 and co-founded a company that became 100% Aboriginal-owned.

Aboriginal control as decision-making authority. We provide options, analysis and recommendations; the board decides. We do not sign, commit or represent on a client's behalf, and we do not substitute our judgement for the organisation's.

Working to community terms. We travel to country rather than requiring clients to come to us, and we schedule cultural obligations, sorry business and seasonal access constraints. Timeframes are set with the organisation, not imposed on it.

Communication. Board and member material is written in plain English and structured for oral discussion, on the assumption that directors will engage with it in a meeting rather than read a financial statement in advance. Board financial literacy support is a standing part of our treasurer and CFO roles. We treat a board's inability to use a document as our failure, not theirs.

Information and data. Information gathered in an engagement remains the property of the organisation. We do not reuse client data, photographs or cultural material for marketing or other purposes without written permission.

Capability, not dependency. Our co-delivery model exists specifically so that Aboriginal organisations are not left reliant on external consultants for functions they should control themselves — as at ABC Foundation Ltd, where an executive finance role was deliberately transitioned to independent advisory support once internal capability was established