

Member Profile

Business Advisory (BA) Approved Supplier List – Community Housing Futures WA

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Are you registered with Supply Nation?	☐ Yes ☒ No
Are you listed on the Aboriginal Business Directory WA ?	☐ Yes ☒ No

Regions covered

- | | | |
|---|---|------------------------------------|
| ☒ Statewide | ☐ Great Southern | ☐ Gascoyne |
| ☐ Perth Metropolitan | ☐ Wheatbelt | ☐ Pilbara |
| ☐ Peel | ☐ Goldfields-Esperance | ☐ Kimberley |
| ☐ South West | ☐ Mid West | |

Introduction Summary

Provide a brief overview of your organisation or practice, your approach to advisory services, and your experience relevant to the community housing sector.

Paxon Group (Paxon) is an Australian specialist adviser in social and affordable housing, providing strategic financial and commercial advice to support the delivery of optimum outcomes to the sector.

Our team has extensive experience in housing finance, funding strategy and delivery models, having advised on more than \$15 billion of housing projects and developed over 50 outcomes-based models across the housing continuum.

We advise government, CHPs, NFPs and investors on financial modelling, feasibility, funding strategy and delivery models. Our approach focuses on structuring practical, fundable and commercially viable outcomes aligned to policy objectives and market conditions.

We work across government, CHPs, NFPs, Aboriginal organisations, developers, investors and financiers, with a clear understanding of how housing outcomes are funded and delivered in practice.

We provide end-to-end advisory services including business cases, financial modelling, feasibility and transaction support, ensuring outcomes are practical and capable of being delivered.

Sector Knowledge

Describe your knowledge of and experience working with the community housing sector, including any work with CHOs, ACHOs, ACCOs or related organisations in Western Australia.

Paxon has extensive experience across the community housing sector, working with government, CHPs, NFPs, ACHOs and ACCOs in Western Australia and nationally.

In Western Australia, we advise WA Government agencies, WA Treasury and DevelopmentWA on housing delivery models, funding strategies and major social and affordable housing initiatives, including grant program design and assessment, Aboriginal housing initiatives, and long-term portfolio and land supply strategy.

Our team's experience spans the full lifecycle of housing delivery, including needs analysis, feasibility, financial modelling, funding strategy and delivery model design, with a focus on ensuring housing outcomes are practical, fundable and aligned to policy objectives.

We have delivered a range of Aboriginal housing initiatives, including culturally appropriate accommodation, grant assessment and program design, with a focus on supporting community-led outcomes.

Through our work with Housing Australia and CHPs nationally, we have a strong understanding of funding frameworks, regulatory requirements and the interaction between government, capital providers and delivery partners.

Important Notice: *Inclusion on the BA Approved Supplier List register does not constitute an endorsement by Shelter WA or the CHFPA Program of any listed supplier, their services, or their performance. The Panel is a due diligence register only. All Panel members are assessed against the same criteria and are considered equally eligible.*

Skills	Offered?	Summary of demonstrated qualifications, consultancy skills and consulting track record
Finance Core Focus Area	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Extensive experience in financial modelling, funding strategy and project finance across social and affordable housing, including structuring financing solutions, developing lending products and supporting large-scale housing programs.
Business Planning Core Focus Area	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Preparation of business cases and investment frameworks aligned to government policy, funding programmes and delivery outcomes across the housing sector.
Asset Management Core Focus Area	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Advisory on portfolio strategy and asset optimisation, supporting government, CHPs and NFPs to improve performance and maximise housing outcomes.
Risk Management Core Focus Area	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Development of financial and delivery risk frameworks, including scenario analysis, value for money assessment and investment evaluation.
Partnership Development	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Structuring partnerships between government, CHPs, NFPs, Aboriginal organisations and private sector participants, including delivery and funding models.
Internal Capability Uplift	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Strengthening financial capability, governance and investment readiness through practical advisory, modelling tools and implementation frameworks.

Feasibility	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Delivery of financial and commercial feasibility assessments to determine project viability, funding requirements and delivery options.
Registration Assistance	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Support for CHPs and NFPs with funding applications and participation in government programmes, including financial modelling and alignment to program requirements.
Other	☒ Yes ☐ No	<i>Describe your relevant qualifications, experience and specific services you provide in this area.</i> Market sounding, procurement support and commercial structuring to inform housing delivery models and program design.

Cultural Safety

Describe your experience and capability in culturally safe engagement, particularly when working with Aboriginal and Torres Strait Islander organisations and communities. Note any relevant training completed.

Paxon has advised on Aboriginal housing projects across Australia, including culturally appropriate accommodation, Aboriginal housing portfolio strategy, ACCO grant assessment and housing outcomes for Aboriginal and Torres Strait Islander communities.

We work with Aboriginal organisations as community-led entities with established governance, decision-making structures and cultural authority. Engagement is place-based, respectful and aligned to each organisation's priorities and protocols.

Our approach focuses on listening, confirming expectations early and adapting delivery to suit governance and decision-making processes. Advice is practical, evidence-based and supports local control and culturally appropriate housing outcomes.

This is supported by firm-wide cultural competence training delivered by the Centre for Cultural Competence Australia. All staff complete this training as part of induction and ongoing professional development.

Questions? Contact the BA Program Team: team@chfwa.org.au | 0475 409 667 | chfwa.org.au