

# Member Profile

Business Advisory (BA) Approved Supplier List – Community Housing Futures WA

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|----------------------------------------------------------------|--------------------------------------------------------------------------------------|
| <b>Business Name</b>                                           | Mira Consulting                                                                      |
| <b>Contact Name</b>                                            | Michelle Mackenzie                                                                   |
| <b>Contact Phone</b>                                           | 0419 931 819                                                                         |
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| <b>Postal Address</b>                                          | PO Box 621<br>Halls Creek, WA 6770<br>Australia                                      |
| <b>Are you registered with Supply Nation?</b>                  | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No               |
| <b>Are you listed on the Aboriginal Business Directory WA?</b> | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No               |

## Regions covered

- |                                             |                                               |                                               |
|---------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| <input type="checkbox"/> Statewide          | <input type="checkbox"/> Great Southern       | <input checked="" type="checkbox"/> Gascoyne  |
| <input type="checkbox"/> Perth Metropolitan | <input type="checkbox"/> Wheatbelt            | <input checked="" type="checkbox"/> Pilbara   |
| <input type="checkbox"/> Peel               | <input type="checkbox"/> Goldfields-Esperance | <input checked="" type="checkbox"/> Kimberley |
| <input type="checkbox"/> South West         | <input type="checkbox"/> Mid West             |                                               |

## Introduction Summary

*Provide a brief overview of your organisation or practice, your approach to advisory services, and your experience relevant to the community housing sector.*

Mira Consulting is a for-purpose consultancy firm based in the East Kimberley region of WA led by its Principal Michelle Mackenzie. Mira Consulting's focus is to work to drive positive social and economic outcomes for communities, organisations, and regions. Mira Consulting brings deep regional experience, executive level capability, and a focus on partnering with clients to translate complex challenges into clear strategy, compelling policy, and meaningful action. Mira Consulting takes a client focused, strengths-based approach to advisory services.

Mira Consulting works in an alliance model with other consultancy firms, bringing together project teams including architects, planners, financial analysts, and quantity surveyors, ensuring the right skills are in place for each piece of work.

Mira Consulting has a strong understanding of social and affordable housing policy, funding, strategy, and delivery. Mira Consulting has developed projects with community housing providers, ACCOS and state, and local government. Recent housing projects include the development of a Kimberley Housing Investment Pipeline, businesses cases for new Social and Affordable Housing, brokering partnerships with ACCOs, local government, state government, business and community

housing providers for new housing supply and writing over \$40M of successful grants and tenders for new housing developments.

Mira Consulting is on the Project Manager Services Panel of the WA Department of Housing and Works and a preferred supplier for professional consultancy services with the WA Local Government Association.

### Sector Knowledge

*Describe your knowledge of and experience working with the community housing sector, including any work with CHOs, ACHOs, ACCOs or related organisations in Western Australia.*

Mira Consulting's Principal Michelle Mackenzie has strong knowledge and experience of housing and land policy, development, and funding, and of working closely with CHOs, ACCOs, local, state, and Federal government on housing policy, strategy, and project development.

As a previous CEO of Shelter WA, Michelle undertook policy and advocacy work to support the growth of the community housing sector. This included the establishment of a community housing advisory group at Shelter WA, support for the growth of the WA Aboriginal Community Housing sector with a focus on registration support, and advocacy for a Ministerial Community Housing Advisory Group.

Mira Consulting has strong relationships with government agencies that have a touchpoint on housing. Mira Consulting is familiar with contemporary government housing and land policy, and funding. Mira Consulting, as a regional based business, has a specific understanding of community housing challenges and opportunities within a regional context.

**Important Notice:** *Inclusion on the BA Approved Supplier List register does not constitute an endorsement by Shelter WA or the CHFPA Program of any listed supplier, their services, or their performance. The Panel is a due diligence register only. All Panel members are assessed against the same criteria and are considered equally eligible.*

| Skills                                      | Offered?                                                               | Summary of demonstrated qualifications, consultancy skills, and consulting track record                                                                                                                                                                                                                                                                                                          |
|---------------------------------------------|------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Finance</b><br>Core Focus Area           | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No |                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Business Planning</b><br>Core Focus Area | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No | <p><i>Describe your relevant qualifications, experience, and specific services you provide in this area.</i></p> <p>Mira Consulting's experience and specific services include project planning, business plans, business cases and grants and tenders writing. Also, governance and operational support, including the development of policies and procedures and the registration process.</p> |

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|                                            |                                                                        | <p>Mira Consulting brings strong understanding of government policy and funding, ensuring project alignment with government priorities</p> <p>Mira Consulting works through an associate model, bringing together experienced and skilled professionals with the right skills tailored for each piece of work.</p> <p>Recent examples of work include Housing Business Cases for the local governments, a business, and a new residential Aged Care Facility for an ACCO, as well as a housing needs analysis and development strategy for a Shire. Tenders and grants written by Mira Consulting have resulted in over \$40M funding for new housing.</p>                                                                                                                                                                                                                                                                                                                     |
| <b>Asset Management</b><br>Core Focus Area | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No | <p><i>Describe your relevant qualifications, experience and specific services you provide in this area.</i></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Risk Management</b><br>Core Focus Area  | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No | <p><i>Describe your relevant qualifications, experience and specific services you provide in this area.</i></p> <p>Mira Consulting is experienced in developing risk management frameworks, policies, procedures, and plans, along with strategic and operational risk registers at an organisational level, facilitating risk workshops for both the Board and for operational staff. Mira Consulting is familiar with the AS ISO 31000:2018 guidelines standard as a framework to embed risk within an organisation. Mira Consulting is familiar with the risk requirements under the National Regulatory Code and the Code's performance standards. Also, other requirements such as building codes, tenancy legislation, privacy legislation, WHS requirements and governance requirements.</p> <p>Mira Consulting has developed risk management plans and mitigation strategies for specific projects, including for business cases seeking investment for new homes.</p> |
| <b>Partnership Development</b>             | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No | <p><i>Describe your relevant qualifications, experience and specific services you provide in this area.</i></p> <p>A core focus of Mira Consulting's work is bringing diverse stakeholders together around a shared housing outcome. Stakeholder engagement is a core strength. For example, Mira Consulting recently facilitated a partnership between state and a local government, an ACCO and a Tier 1 community housing provider for new</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

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|                                   |                                                                        | housing on Crown land. This involved the development of a project scope including lot servicing requirements, yield analysis, financial analysis, stakeholder engagement, partnership meetings, and the development of partnership agreements for access to land.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Internal Capability Uplift</b> | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No | <i>Describe your relevant qualifications, experience and specific services you provide in this area.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Feasibility</b>                | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No | <i>Describe your relevant qualifications, experience and specific services you provide in this area.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Registration Assistance</b>    | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No | <p><i>Describe your relevant qualifications, experience and specific services you provide in this area.</i></p> <p>Mira Consulting has the knowledge and experience of the processes to become a registered community housing provider. Mira Consulting is familiar with the National and WA Community Housing Regulatory Frameworks, the role of the Community Housing Registration Office, and the compliance requirements against which applications for registration are assessed.</p> <p>Mira Consulting is familiar with the application process for registration and the supporting documentation required to demonstrate governance, financial viability, and management capacity against the performance outcomes. Mira Consulting has worked with ACCOs on internal governance and organisational capacity to support application for registration.</p> |
| <b>Other</b>                      | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No | <i>Describe your relevant qualifications, experience and specific services you provide in this area.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

### **Cultural Safety**

*Describe your experience and capability in culturally safe engagement, particularly when working with Aboriginal and Torres Strait Islander organisations and communities. Note any relevant training completed.*

Mira Consulting has policies in place to ensure that cultural safety is at the heart of engagement with Aboriginal and Torres Strait Islander organisations and communities.

Mira's work is informed by critical Indigenous praxis, relatedness theory, and trauma-informed principles ensuring that the process is culturally respectful and community led. Work adheres to the Australian Institute of Aboriginal and Torres Strait Islander Studies (AIATSIS) Code of Ethics. A key component of work is respect of data management and data sovereignty principles ensuring that data ownership, control, access, and possession remain with Aboriginal peoples and/or communities.

Where appropriate Mira Consulting works in partnership with an Aboriginal cultural advisor or Aboriginal organisation. Cultural awareness training is ongoing, with training undertaken at the Kimberley Language Resource Centre in Halls Creek.

Questions? Contact the BA Program Team: [team@chfwa.org.au](mailto:team@chfwa.org.au) | **0475 409 667** | [chfwa.org.au](http://chfwa.org.au)